SRI DHARMASTHALA MANJUNATHESHWARA COLLEGE (AUTONOMOUS) UJIRE – 574 240

DAKSHINA KANNADA, KARATAKA STATE

(Re-Accredited by NAAC at 'A++' Grade)

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DEPARTMENT OF PG STUDIES & RESEARCH IN PSYCHOLOGY

Syllabus of Masters' Degree in PSYCHOLOGY

CHOICE BASED CREDIT SYSTEM (CBCS) SEMESTER SCHEME 2016 - 2017 onwards.

(EFFECTIVE FROM ACADEMIC YEAR 2024-25)

Approved by the BOS meeting held on 29-02-2024

Approved by the Academic Council meeting, held on 23-03-2024

Preamble:

Revision of syllabus for the two years Master Degree programme in Psychology

Board of Studies in Psychology has revised and prepared the Syllabus (CBCS based) for the Psychology course in its meeting held on 7th August 2020 to offer Hard Core, Soft Core and Open Elective course papers with credits amounting to 92 credits, for the entire programme

The BOS has prepared the syllabus by adopting the pattern of 13 hard core and 10 soft core along with one project. Total credits for hard core is 52, soft core 30, project 4 and 6 credits are for open elective.

Detailed syllabus is prepared for all the four semesters

Programme Objectives:

- To equip the students with Qualitative and Quantitative Research method used in Psychology.
- To enhance the students' counselling skills.
- To enhance students' expertise in developing psychological tests.
- To orient the students regarding biological basis of Human behaviour.
- To orient students regarding psychopathology among children, Adolescents and Adults.
- To enable the students to understand different perspectives of personality.
- To help students learn the principles of cognitive abilities among human behaviour.
- To equip the students with the skills of Human resource management and development.
- To enable the students in understanding dynamics of Psychotherapeutic techniques.
- To give hands-on experience in Counselling, training and Research.

Programme Outcomes:

- PO1: Apply the relevant qualitative and quantitative research methods while carrying out research or project works.
- PO2: Have hands on experience of carrying out counseling sessions and confidently use the techniques while dealing with the clients
- PO3: Widened knowledge about developing and using the psychological assessment tests and tools on the basis of the needs of the group or person.
- PO4: Comprehensive understanding of the biological basis of human behavior
- PO5: Thorough knowledge about the psychopathology among children, adolescents and adults. PO6: Knowledge about understanding personality from different theoretical viewpoints.
- PO7: Extended understanding about the cognitive abilities and processes among human beings.
- PO8: Improved skills of human resource development and management.
- PO9: Broad understanding of the applicability of different psychotherapeutic techniques.
- PO10: Practical and bona fide experience in training, research and psychological counseling.

Course/Credit Pattern

Semester	Hard	Soft	Hard	Soft	Open	Project,	T
	Core	Core	Core	Core	Electi	Internshi	ot
	Theo	Theory	Practica	Practic	ve	p, Case	a 1
	ry		1	al		Presentat	C
						io	re
						n	di
							ts
First	16		0	0			23
			4	3			
		-		_	_		
Second	12	0		0	0		21+03
		3		6	3		
			-				
Third	12	0		0	0		21+03
		3		6	3		
			-				
Fourth	04	0	0			04+03+	21
		3	4			03	
				-			
Total	44	0	0	1	06*	10	86 +
		9	4	8			06*
							=
							9
							2

Total credits from all the four semesters = 86+6=92 Total hard core credits = 48+11=59 Total Soft core credits = 9+18=27

In the first semester two soft core papers are offered and the student has to opt for any one. In the second, third and fourth semesters four soft core papers are offered in each semester and the student has to opt for any three.

^{*}Open elective credits = 6

SDM COLLEGE (AUTONOMOUS), UJIRE

M.Sc. PSYCHOLOGY,

CONTENT OF THE COURSE AND SCHEME OF EXAMINATION

			Teachi	Credi	Durati	Mar		
Semester	Paper No.		ng	ts	on of	ks		
	1	Title	Hrs/		Exam	Theory	T	Т.4
			Week			/	IA	Tot al
						Practic		
						al/Diss		
						ertatio		
						n		
I		Hard Core						
	PYHT	Cognitive Processes	4	4	3 hrs	70	3	100
	501		hrs				0	
	PYHT	Quantitative	4	4	3 hrs	70	3	100
	502	Research Methods	hrs				0	
	PYHT50	Statistics in	4	4	3 hrs	70	3	100
	3	Psychology	hrs				0	
	PYHT50	Theories of	4 hrs	4	3 hrs	70	30	100
	4	Personality						
	PYHP50	Cognitive	6	4	4 hrs	70	3	100
	5	Psychology	hrs				0	
		Practical						
		Soft Core						
	PYST501	Assessme	4.5	3	4 hrs	70	30	100
		nt of	hrs					
		Personalit						
		у						
		Practical						
	PYST50	Additional Paper	3	3	3 hrs	70	3	100
	2	Community	hrs				0	
		Psychology						
II		Hard Core						

	PYHT55	Physiological	4	4	3 hrs	70	3	100
	1	Psychology	hrs				0	
	PYHT55 2		4 hrs	4	3 hrs	70	3 0	100
	PYHT55		4 hrs	4	3 hrs	70	3 0	100
		Soft Core						
	PYST55	Qualitative Research Methods	3 hrs	3	3 hrs	70	3 0	100
	PYST55 2	Counselling Skills & Field Work Practical	4.5 hrs	3	4 hrs	70	3 0	100
	PYST55	Group Counselling Practical	4.5 hrs	3	4 hrs	70	3 0	10 0
	PYST55 4	Additional Paper Positive Psychology	3 hrs	3	3 hrs	70	3 0	100
		Open Elective						
	PYOE 551	Psychology in everyday life	3 hrs	3	3 hrs	70	3 0	100
	PYOE 552	Science of Happiness	3 hrs	3	3 hrs	70	3 0	100
	PYOE 553	Personality development	3 hrs	3	3 hrs	70	3 0	100
III		Hard Core						
	PYHT60 1	Adult Psychopathology	4 hrs	4	3 hrs	70	30	100
	PYHT60 2	Psychotherapy	4 hrs	4	3 hrs	70	30	100
	PYHT60 3	Child and Adolescent developmental	4hr s	4	3hrs	70	3 0	100
		theories						

	and disorders						
	Soft Core						
PYST6	Psychotherapeu	3	3	3 hrs	70	30	100
01	tic interventions	hrs					
PYST6	Assessment of	4.5	3	4hrs	70	3	100
02	Children and	hrs				0	
	Adolescents-						
	Practical						
PYST6	Assessment of	4.5h	3	4 hrs	70	30	100
03	Clinical	rs					
	Symptomatolo gy Practical						
PYST6	Additional Paper	3 hrs	3	3 hrs	70	30	100
05	Human Resource						
	Management and						
	Development						
	(HRM						
	&D)						
	Open Elective						
PYOE 601	Life skills education	3 hrs	3	3 hrs	70	30	100
PYOE	Neuro Linguistic	3 hrs	3	3 hrs	70	30	100
602	programming						
PYOE	Psychological First	3 hrs	3	3 hrs	70	30	100
603	Aid						

IV		Hard Core						
	PYHT	Behaviour	4 hrs	4	3hrs	70	30	1
	651							0
								0
		Modification						
	PYHT	Internship	4 hrs	4		70	30	1

652	Training						0
	Soft Core						0
PYST 651	Behaviour	4.5 hrs	3	4 hrs	70	30	1 0 0
	Modification						
	Practical and Case						
	Studies						
PYST	Case Studies	4 hrs	3		70	30	1
652							0
PYST	Social	3hrs	3	3hrs	70	30	1
653	Psychology						0
PYST	Additional	3hrs	3	3hrs	70	30	0
654	Paper	31113		Jins	70	30	0
	Marketing and consumer behaviour						0
	Marketing and consumer behaviour Behaviour						
PYPD	Dissertation/	4 hrs	4		70	30	1
651	Project						0 0

FIRST SEMESTER

HARD CORE PAPERS	SOFT CORE PAPERS	OPEN
		ELECTIVE
PYHT 501:	PYST 501: Assessment of	N
Cognitive	Personality Practical	il
Processes		
PYHT 502:	PYST 502: Additional Paper:	
Quantitative	Community Psychology	
Research Methods		
PYHT 503 : Statistics in		
Psychology		
PYHT 504: Theories of		
Personality		
PYHT		
505:Cognitive		
Psychology		
Practical		

PYHT 501: COGNITIVE PROCESSES

No of Credits: 4 No. of Hours: 48

Objectives:

- 1. To understand the significance of cognitive processes in comprehending human behaviour, especially memory, language and problem solving
- 2. To learn the principles of creativity, reasoning and decision making

Course Outcomes:

- CO1: Understand the significance of cognitive processes like attention, memory.
- CO2: Gain knowledge on the importance of imagery and cognitive map and neuropsychological aspects in cognitive psychology.
- CO3: Understand language comprehension and production such as understanding spoken language, the cognitive task involved in writing, speaking and also bilingualism.
- CO4: Understand problem-solving and its approach, and measuring of creativity, and decision-making aspects.

12 hrs.
12 hrs
12 1115
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figures and Interferences).					
Cognitive Maps: Distance, shape and Relative position					
UNIT III – Language Comprehension & Production					
Understanding Spoken Language: Speech perception, Constituent					
structure, Transformational grammar.					
Reading: Theories of word recognition, Discovering meaning, Inference					
in Reading, Theories of word recognition, Meta-comprehension					
Writing: Cognitive tasks involved in writing, comparing speaking, and					
writing. Speaking: Selecting the content, Errors in speech,					
Gestures and context. Bilingualism: Advantages and Disadvantages,					
Code switching					
UNIT IV – Higher Order Thinking Skills	12 hrs				
Problem solving: Understanding the problem, Nature of representing the					
problem, Problem solving approaches: Means-ends Heuristic, the analogy					
approach, and other strategies. Factors that influence Problem solving					
Creativity: Definitions, Measuring creativity, Factors influencing					
creativity. Reasoning: conditional and syllogistic reasoning.					
Decision-making: Process, heuristics, (representative heuristic, availability					
heuristic, anchoring and adjustment, analogy, simulation.); framing effect.					

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	&production: (speech perception)	Rehab clinic
4.	Enhancement of knowledge in any cognitive	Online certificate course
	ability	
5.	Decision making – heuristics its subdivision	A team will be made and
		each team will have to
		prepare a heuristics
		methods

- Arnold L,Glass and Keith J. Holyoak (1986), Cognition , 2nd Ed, McGraw Hill Book Company.
- 2. Ashcraft M. A(1998). Fundamentals of Cognition London Addison Wezley Publication.
- 3. French, C.C and Colman A.M 1995, Cognitive Psychology 1st Ed Newyork; Addison Wesley Longman Ltd.
- 4. Galotti K. M(1999) Cognitive Psychology in and outside laboratory, Mumbai : Thomson Asia.
- 5. Haberlandt, Karl (1997), Cognitive Psychology 2nd Ed, London, Allyn and Bacon.
- 6. Hewes, Mary B(1990), The Psychology of human cognition New York. Pergamon Press
- 7. John B. Best(1999), Cognitive Psychology, 5thEd,London, Thomson Publishing Company.
- 8. KinstchW(1977) Memory and Cognition, Newyork, John Wiley and sons.
- 9. Matlin, Margaret W. (1995), Cognition, 3rd Ed., Bangalore; Prism books Pvt. Ltd.
- 10. Michael W. Eysenck(1993) Principles of Cognitive Psychology, HillsdaleLawrence Erlbaum Associates Publishers.
- 11. Mishra.R.B (2017). Artificial Intelligence. PHI learning, New Delhi ISBN: 9788120338494, 9788120338494
- 12. Pandey, J. (2000). Psychology in India revisited developments in the discipline New Delhi: Sage Publications.
- 13. Reed, Stephen K. (1998) Cognition: Theory and application, 3rd Ed, Pacific Grove, California, Brooks/cole publishing company.
- 14. Sen, A(1983). Attention and Distraction, New Delhi, Sterling Publishers Pvt. Ltd.

- 15. Singh Indramani and Parasuraman Raja (1998), Human Cognition, New Delhi, Sagepublications.
- 16. Smyth M.M, Collins A.F, Morris P.E and D Luvy(1994), Cognition in Action2ndEdHillsdale(USA), Lawrence Erlbaum Associates, publishers.
- 17. Snodgrass, Berger and Haydon (1985) Human experimental psychology New Delhi; Oxford University press.
- 18. SolsoR.L (1998) Cognitive Psychology 5th Ed London; Allyn and Bacon.
- 19. Sternberg L(1998) Cognitive New York: Harcourt Brace college Publishing.

PYHT 502: QUANTITATIVE RESEARCH METHODS

No. of credits: 4 No. of hours: 48

Objectives:

- 1. To provide knowledge about various techniques and process of undertaking empirical research study.
- 2. To equip students with the knowledge of scientific method of psychological research and communicating research findings.

Course Outcomes:

CO1: Understand brain and behaviour relationships.

CO2: Will be equipped with different methods of studying the brain and behaviour relationship.

CO3: Understand the dynamics of higher mental abilities and motivational behavior.

Unit- I: Meaning, characteristics and types of research:	12 hrs.
Introduction, criteria of good research; constructs; variables, ethics of	
research. Types of research: Experimental and non-experimental Research;	
Experimental Research – Field experiments and Laboratory Experiments	
Non-experimental Research – Survey Research, Field Studies and Ex post- facto research	
Unit- II: Steps in conducting Research	12 hrs.
Reviewing of Literature: Purpose of reviewing the existing literature,	
sources of review.	
Problem- Meaning and characteristics of a	
problem. Research questions and propositions	
Hypotheses: Nature and formulation of hypotheses, types of hypotheses.	
Sampling: Principles, Size, Sample size calculation, Types – probability	
and non-probability sampling, Errors in Sampling, Methods of data	
collection:	
Experimentation; Self-report—questionnaires; rating scales	
Unit- III: Designs of Research and Interdisciplinary Research:	12 hrs.
Meaning and purpose of research design, Single subject designs;	
Group designs: Pre experimental designs; True experimental designs;	
Quasi	

experimental designs; between group designs and within group designs.	
Interdisciplinary Methods	
Unit-IV: Documentation and dissemination of research	12 hrs.
Project proposal; project report writing – APA Style; steps in	
writing project report; layout of research report; Precautions for writing	
research reports; Evaluation of research report. Presenting Research	
results: Oral	
presentation; Poster presentation, publication.	

Sl.N	Skill Components incorporated	Mode of Implementation
0.		
1	Understanding the various methods and scope of quantitative research methods	Research article review
	•	
2	Understanding the merits and demerits of quantitative research methods	Group discussion
3	Getting acquainted with data collection- Offline	Determining the sample and meeting the participants and collecting data
4	Getting acquainted with data collection- Online	Determining the sample and collecting data using online forms
2	Undertaking an empirical research study	Quantitative research techniques

- 1. Broota K.D. (1992): Experimental design in behavioural research, New Delhi: Wiley Eastern.
- 2. David. G. Elmes, Barrry .H. Kantowitz, Henry .L. Roedrigues III, (1981), Research methods in Psychology (5thed), New York, West publishing company.
- 3. Donald. W. Stilson (1996), Probability and Statistics in psychological research and theory, Bombay, Vikas, Feffer and Simons Private Ltd.
- 4. Fred. N. Kerlinger (1986): Fundamentals of behavioural research (3rded) Bangalore: Prism

Indian Edition.

- 5. Frederick.J. Graventter, L.B. Wallanu (2000), statistics for the behavioural sciences, Singapore, Canada, Wadswoth Publication.
- 6. George .A. Ferguson, Yoshio Takanwe (1989), Statistical analysis in psychology and education, New York, New Delhi, McGraw Hill Book Company.
- 7. Kothari .C. R (1990) Research Methodology: Methods and techniques, 2nd edition, WishwaPrakashan, New Delhi.
- 8. LokeshKoul (1984): Methodology of Educational Research (3rd Ed) New Delhi Vikas Publishing House Ltd.
- 9. Singh A.K (1997), Test measurements and research methods in behavioural sciences Patna: BharathiBhavan publishers and Distributors.
- 10. Srinibas Bhattacharya (1972), Psychometrics and Behavioural Research, New York, Sterling publishers Ltd.
- 11. Wendy .A. Schweigert (1998), research, Methods in Psychology, London, New York, Brooks/cole publishing company.

PYHT503: STATISTICS IN PSYCHOLOGY

No. of Credits: 4

No. ofHrs : 48

Objectives:

- 1. To familiarize students with the statistical techniques used in psychological studies
- 2. To understand the importance of application of statistical techniques in psychological studies.

Course Outcomes:

- CO1: Be well versed with the application of different statistical methods used in testing quantitative data.
- CO2: Exhibit hands on training in using software for analysing statistical data.
- CO3: Demonstrate different parametric and non-parametric analysis techniques.

Unit- I: Introduction to Statistics	12 hrs.
Statistics: Meaning, Characteristics and Functions; Inferential and	
descriptive statistics.	
Scales of measurement: Nominal, ordinal, interval and ratio. Frequency	
distribution table Graphical Representation of data: Frequency polygon,	
Histogram & Ogive.	
Meaning and measures of Central tendency: Mean, median & mode.	
Measures of Variability or dispersion: Range, Quartile deviation, Mean	
deviation and Standard Deviation. Coefficient of variation. Skewness	
and	
Kurtosis	
Unit- II: Probability Distribution & Inferential Statistics	12 hrs.
Introduction to probability and probability distribution. Normal	
distribution: Meaning, importance and properties of normal distribution. 6	
Sigma Concept. Standard error.	
Errors in hypothesis testing- Type I & Type II error. One tailed and two	
tailed test.	

	Levels of significance. Critical region		
	Meaning and assumptions of Parametric		
	tests		
	t test- Single sample t test, t test for independent samples, t test for		
	correlated samples.		
	ANOVA – Meaning, types, assumptions and uses of ANOVA, One-way ANOVA, Two-way ANOVA, MANOVA, Post hoc		
	analysis Application of inferential statistics in behavioural sciences		
_	Unit- III: Correlation, Regression, and concepts of SEM,	12hrs.	_
	•	12111 5.	
	Mediation analysis and moderation analysis		
	Meaning of Correlation, types of correlation, Karl Pearson's Co-efficient		
	of Correlation		
	Regression: Introduction, Regression equation, regression co-		
	efficient, Prediction from regression equations.		
	Application of correlation and regression in behavioural sciences		
	Concepts of SEM (Structural Equation Modeling), Mediation		
	Analysis,		
	Moderation Analysis		
	Unit IV: Non-parametric tests and use of computers in statistics	12 hrs.	
	Meaning and assumptions of non-parametric tests. Spearman's co-efficient		
	of rank correlation, Sign test (Median test), Wilcoxon signed rank tests,		
	Mann- Whitney U test. Chi-square test of independence		
	Application of non-parametric tests in behavioral sciences		
	Use of computers in statistics -SPSS.		_

	parametric tests	data using software
4	Understanding the number of methods of interpreting the data obtained from different	Data interpretation using different statistical techniques
	research study	
5	Statistical test result analysis	Analysis of the statistical result table in published research articles

- Brace, Nicola, Kemp, Richard & Snelgar, Rosemary SPSS for Psychologists A guide to Data Analysis using SPSS for Windows (Versions 9, 10, & 11) Second Edition, New York Palgrave Macmullan.
- 2. D.G Elner, Barry H. Kantowiz, H.L RoedigerIII(1981) Research Methods in Psychology5th Ed Newyork, West publishing company.
- 3. Donald W. Stilson(1966), Probability & Statistics in psychological research and theory, Bombay(vakils, Feffer and simonspyt. Ltd.)
- 4. Dubois H.P(1965), An introduction to psychological statistics, New York, A Harper International students reprint.
- 5. Edward W. Minium, Bruce M. King, Gordon Bear(1995) Statistical Reasoning in Psychology and Education3rdEd, New York. John Wiley & sons.
- 6. Ferguson, G.A and Takane, Y. (1989). Statistical analysis in psychology and education. 6th Ed, New Delhi: McGraw-Hill Book company.
- 7. Frederick J. Gravetter, Larry B. Wallnau (2000) Statistics for the Behavioral science5thEd, Singapore, Wadsworth publication.
- 8. Garrett, H.E. (1926). Statistics in psychology and Education6th Ed, Bombay, Vakils, Feffer and Simonspyt. Ltd.
- 9. Gaur, AjaiS& Gaur Sanjaya S. (1977) Statistical methods for practice and research a guide to data analysis using SPSS, New Delhi, Sage Publications India Pvt Ltd.
- Gravetter J Frederick(1970), Statistics for the Behavioural Sciences 5th edition,
 Wadsworth Thomson Learning
- 11. Howell D.C(1999), Fundamental statistics for the behavioral science 4thEd,London Duxbury press An international Thomson Publishing company.

- 12. Howitt Dennis and Cramer Duncan(1997), An introduction to statistics for psychology, New York, Prentice Hall Harvester wheatsheaz.
- 13. K.D Broota(1989) Experimental design in behavioral research, Bangalore, wiley eastern.
- 14. KerlingerN.F(1986), Foundation of Behavioral Research3rd Ed, Bangalore, A prism Indian Ed.
- 15. Siegel. S(1956), Non parametric statistics for the behavioral sciences New York McGraw Hill.
- 16. WallnauB.Larry (1970), Statistics for the Behavioural Sciences 5th Edition, Wadsworth Thomson Learning.

PYHT 504: THEORIES OF PERSONALITY

No. of Credits: 3

No. of Hrs. 48

Objectives:

- 1. To enable the students to understand the forces and factors that shape personality.
- 2. To enable the students, understand the different perspectives to personality

Course Outcomes:

- CO1: Understand the forces and factors that shape personality.
- CO2: Comprehend different perspectives of personality.
- CO3: Show ability to comprehend the importance of different personality theories.
- CO4: Exhibit the skills to compare and contrast different personality theories, and relate it to the current changing trends.

UNIT I: Psychoanalytic & Neo psychoanalytic approaches:

12 hrs.

Sigmund Freud, Carl Jung, Alfred Adler, Karen Horney, Eric Fromm

UNIT II: Interpersonal and trait approach:

12 hrs.

Harry Stack Sullivan, Gordon Allport, H.J Eyesenck and Raymond B.Cattell.

UNIT III: The Humanistic, Behavioral and cognitive approaches

12 hrs.

Abraham Maslow, Carl Rogers, George Kelly and Mowrer's two factor theory

UNIT IV: Social learning, Limited domain

12 hrs.

Albert Bandura, Julian Rotter, David McClelland, Marvin Zuckerman.

Skill Component

Sl.N	Skill Components incorporated	Mode of Implementation
0.		
1	Critically analysing different Personality theories	Movie show
	in Films	
2	Preparing personal Personality profile	Different personality tests

3	Personality Profile Analysis of famous individuals	Group Presentation
		and
		Discussion
4	Research Methods in the Field of Personality	Case studies
5	Personality exploration	Development of
		Module

- 1. Biscoff, L.J(1970) Interpreting personality theories New York: Harper and Roe.
- 2. Feist, J and FeistG.J(2002). Theories of Personality, McGraw Hill, Boston.
- 3. H Jelle, L.A & Zeigler, D.J(1991) Personality theories. Basic Assumptions, research and applications, 2nd Ed. International students Edition. McGraw Hill, International Book Co.
- 4. Hall, C.S. &Tindzey, G(1978) Theories of personality 3rd Ed New york: J. Willey & sons.
- 5. Hall, Calvin S and Lindzey G and Campbell J.B(1998) Theories of Personality, John Wiley and sons, 4th Ed New York.
- 6. Libert R.M and Spiegler, M.D Personality: Strategies and issues, pacific grove, California: Brooks/cols Publishing company.
- 7. Pervin, L.A(1975). Personality, assessment and research 2nd Ed. Newyork; Willey International Ed .
- 8. Ramachandra Rao S.K(1962) Development of psychological thought in India.
- 9. Sahakian, W.S(1965) Psychology of Personality; Readings in theory, Chicago; Rand Mc-Nally college Publication Co.Magnusson D and Endler, N.S(1977) Personality at crossroads, New Jersey, Hillsdale: Lawrence Erlbaum
- 10. Schultz, Duane P. and Schultz, Sydney Ellen(2001), Theories of Personality, WadsworthThompson Learning, U.S.A.
- 11. Sinha J(1958) Indian Psychoogy, Vol 1,2 and 3.
- 12. Vrinte, J(1995) The concept of personality in Shri Aurobindo's Integral Yoga Psychology and A. Maslow's Humanistic/Transpersonal Psychology Munshi Ram Manoharlal Publishing Pvt. Ltd., New Delhi.

PYHT 505: COGNITIVE PSYCHOLOGY PRACTICAL (To conduct any 9)

No. Of Credits:4

- 1. To study position effect in Serial Learning
- 2. Peterson's Rational Learning
- 3. Study of Habit interference
- 4. Effect of cueing in cognitive processes
- 5. Effect of priming in cognitive processes
- 6. Assessment of Memory by administering Weschler's Memory Scale
- 7. Assessment of attention and concentration Knox cube and number cancellation
- 8. Assessment of intelligence using WAIS
- 9. Signal detection using tachistoscope
- 10. Assessment of concept formation using Wisconsin card sorting test
- 11. Assessment of problem solving using Tower of London
- 12. Assessment of Metacognition using metacognition inventory

PYST 501: ASSESSMENT OF PERSONALITY PRACTICAL

(To assess any 9)

- 1. Assessment of dimensions of Personality by administering Eysenck's Personality Questionnaire (EPQ)
- 2. Assessment of personality by administering Neo-Five factor Inventory
- 3. Assessment of Personality by administering IAS Rating scale
- 4. Assessment of locus of control by administering –Levenson's Scale for Cocus of control
- 5. Assessment of adjustment by administering Bell's Adjustment Inventory-Adult form
- 6. Assessment of self-efficacy by administering Self Efficacy Scale by Sherer et.al
- 7. Assessment of Personality by administering Cattell's 16 Personality Factor Questionnaire
- 8. Assessment of Personality by administering Myer Brigg's Type Indicator (MBTI)
- 9. Assessment of Personality by administering Edwards Personal Preference Schedule (EPPS)
- 10. Assessment of Empathy
- 11. Assessment of Subjective Well-being by administering Subjective Well Being inventory by Nagpal and Sell

PYST 502: COMMUNITY PSYCHOLOGY

No. of Credits: 3 No.

of Hrs: 40

Objectives

- 1. To sensitize students to mental health problems, generated in the community due to existing social conditions.
- 2. To provide skills in understanding the structure of communities and social groups, to design and conduct studies on social problems.
- 3. To enable students to develop community mental health programs for prevention, treatment, and management of problems in the community.

Unit I: History and Approaches to Community Psychology	10 hrs.
Definition, History, Principles and field of Community	
Psychology. Ecological approach, Social Problems approach and	
Transactional	
Approach. Adler's view of community, Seligman's concept of positive	
community, Indian approach to community psychology	
Unit II: Contemporary issues contributing to Psychological	10 hrs.
Maladjustments	
Poverty, Crowding, Changing Family Structure and Values,	
Deprivation, Pollution, Unemployment, Violence, and AIDS.	
Unit III: Community Mental Health and Intervention Techniques	10 hrs.
Community Mental Health Problems: Identification, Intervention,	
Prevention, Promotion of Mental Health. Community mental health centres	
and its functions.	
Crisis intervention, Consultation, Education and attitude change. Role of	
non- professionals. Community Psychotherapy and Community	
Counselling	
techniques	

Unit IV: Mental Health and Community Based Approaches	10 hrs.
Mental hygiene, preventive methods, Mental health planning and policy	
developments. Integrating mental health programs with the primary	
community based cared systems and rehabilitation, recent trends and	
development in India.	

Sl.N	Skill Components incorporated	Mode of Implementation
0.		
	Knowledge of the modules on	List the community based
	ecological perceptive, preventions,	program on ecological
	precautions and remedies	approach, and social problems
		approaches. Submit an overview
1		on the same as an assignment.
		Based on
		Bronfenbrenner's ecological
		system.
	Knowledge of psychological	Through the awareness on
	maladjustments such as, poverty,	poverty, pollution.
2	pollution disadvantaged people and	Psychological support and
	HIV/AIDS, list the remedial program	Remedial program for
	for	disadvantaged and
	the same	HIV/AIDS infected individuals
	Familiarity with the counseling	Through the counseling program
3	techniques for community mental	for community
3	health intervention.	Modules on awareness on mental
		health work and its implications
	List the modules to be used as in the	Through the modules
	form of the preventive methods like	on rehabilitation to the
	rehabilitation, policy development, and	needy Rogerian concept of
4	other counseling methods according to	psychotherapy
	the Rogerian concept of	
	psychotherapy.	
	Submit an analysis of the usage of the	
	above topics	

References:

1. Collins, Gary. R (1986) Innovative approaches to counseling: World Publishers.

- 2. Corey Gerald (2000) Theory and practice of group Counseling 5th Ed: Australia Brooks/Cole: Thomas/ Iearning.
- 3. Forsyth R Donelson (1990) Group Dynamics, Second Ed: Pacific group, Califomia: Brooks/ Cole publishing company.

- 4. Gerard E (1975) The Skilled helper. A model for systematic helping and interpersonal relating.
- 5. Jeny. E. Phares (1988) Clinical Psychology: concepts, methods and profession, 3rd Ed, books/ Cole publishing company. Pacific Grove, California
- 6. Michael. D, SPIEGLER, David C, Gurvemout (1996) Contemporary behaviour therapy New York: Brooks/ Cole Publishing company.
- 7. Myrdal, Gunnar, Asian Drama 3 vols. Panthom 1968.

New Delhi: 1986-1987.

New Delhi: Thousand Oak: London: Sage Publications.

- 8. New Frontiers in Education: A Journal of the India Association of Christian Higher Education.
- 9. Orford Jim (1992) Community .Psychology: Theory and practice, John Wiley: New York.
- 10. Pandey. Janak (2001), Psychology in India Revised, Developments in the Discipline (Volume2):
- 11. Prashantham B. J. (1983) Empowerment for Development: Prashantham publications: Vellore.
- 12. Rappaprot J and Seuidman E (2000). Hand book of Community Psychology. Kulwer academics/ Pleneem Publisher: New York.
- 13. SeldanJ .Korchin (1996) Modem Clinical Psychology Principles of Interventions in Clinic and Community. Paper back Books : New York.
- 14. Seventh Five year plan: YojanaBhavan, New Delhi.
- 15. Simonton and Simonton, Getting well again.
- 16. Wolman. B. Benjamin (1997): International Encyclopedia of Psychiatry, Psychology, Psychoanalysis and Neurology Volume 4: A esculapuis publishers, Inc.

SECOND SEMESTER SYLLABUS

HARD CORE PAPERS	SOFT CORE PAPERS	OPEN ELECTIVE
PYHT 551:	PYST 551:	PYOE 551:
Physiological	Qualitative	Psychology in
Psychology	Research methods	everyday life PYOE
		552: Science of
		Happiness PYOE 553: Personality development
PYHT 552: Psychometry	PYST 552 :	•
	Counselling Skills	
	and Field Work	
	Practical	
PYHT 553 : Counselling Skills	PYST 553: Group	
	Counselling	
	Practical	
	PYST 554:	
	Additional Paper:	
	Positive Psychology	

PYHT 551: PHYSIOLOGICAL PSYCHOLOGY

No. of Credits: 4 No .of Hrs: 48

Objective:

- 1. To acquaint the students with the knowledge of brain behavior relationship.
- 2. To orient the students regarding structural, neurochemical correlates and genetic determinants of behavioural, cognitive and affective processes.

Course Outcomes:

- CO1: Understand brain and behaviour relationships.
- CO2: Will be equipped with different methods of studying the brain and behaviour relationship.
- CO3: Understand the dynamics of higher mental abilities and motivational behavior.

Unit I - Biological Basis of Behaviour and Methods	12 hrs
of studying brain behaviour relationship	
Environments of the brain.	
Neuron: Meaning, Structure, Types and	
functions. Nervous system: Structure and	
Functions	
Intercellular communication within neuron and	
Intracellular communication between neurons,	
Neurotransmitters: Types and functions,	
Neural plasticity- Meaning, process, its influence on learning	
and behavior	
Methods of studying brain behaviour relationship – Neuro anatomical, Neuro	
electrical, Neuro chemical, and neuro imaging techniques.	
Unit II– Behaviour genetics	12 hrs.
Genetics: Meaning, Structure of DNA, Chromosomes- Structure and types	
of chromosomes,	
Selection and modes of Mendalian inheritance: Monohybrid cross	
and dihybrid cross,	
Nature and Nurture Theory in the development of behaviour,	

Eugenics: meaning, positive and negative eugenic methods.	
Euthenics Genetic Engineering: Meaning, advantages and	
disadvantages	
Human behaviour genetic methods: Family studies, Twin studies, Adoption	
studies.	
Unit III – Psychophysiology of Higher mental functions	12 hrs.
Attention: Structural and chemical correlates of Attention and	
attention related disorders	
Memory: Structural and chemical correlates of Memory and memory	
related disorders	
Language: Structural and chemical correlates of Language and	
language related disorders.	
Intelligence: Structural, Chemical and Genetic correlates of Intelligence and	
variations in intelligence.	
Unit IV – Psychophysiology of Affect and Activation	12 hrs.
Structural and chemical correlates of Emotion.	
Structural and chemical correlates of Motivation: Hunger, Thirst and	
Sex. Biorhythms, States of Consciousness – Waking & sleep.	
Sleep: Stages and psychophysiology of sleep	
Altered states of consciousness – hypnosis, meditation	

4	Understanding the principles and process of	Preparation of family tree
	inheritance from one generation to next	
5	Understanding the inheritance and expression	Case discussion- Cases
	of genetic abnormalities	regarding the genetic
		abnormality, sleep
		disorders
		are discussed by the
		students.

- 1. Carlson, N. R. (1998). Physiology of behaviour, 6th Ed., USA: Allyn& Bacon.
- 2. John P.J. (1997). Biopsychology, 3rd Ed. USA: Allyn& Bacon.
- 3. Kalat, J. W (1995) Biological Psychology, 5th Ed. USA: Brooks/code Pub.Co.
- 4. Rosenweig, Leiman & Breedlove. (1999) Biological Psychology: An introduction to behavioural, cognitive, and clinical neuroscience, 2nd Ed. Sinauer Associates, Inc.: Massachusetts.

PYHT 552: **PSYCHOMETRY**

No. of Credits: 4

No. of Hrs: 48

Objectives:

- 1. To provide an overview of the essentials and principles of psychological tests and measurement.
- 2. To provide familiarity and skill of test construction, test standardization, and evaluation of different psychological tests.

Course Outcomes:

CO1: Equipped with knowledge about validity and reliability of the tests.

CO2: Know the significance of standardization of the tests.

CO3: Understand the evaluation of different psychological tests.

CO4: Develop simple psychological tests.

Unit I: Psychological Test Construction	12hrs.
Psychological Tests: Meaning, Definition, Types, Uses, Application of	
psychological tests in different fields, Classification of psychological	
tests, Characteristics of a good test	
General steps in test construction, Ethical Issues in Psychological	
testing, Item analysis- Purpose of item analysis, Power test- Item	
difficulty, Index of Discrimination, Distractor Analysis. Speed Test-	
Index of Difficulty index of Discrimination, Factors influencing the	
index of difficulty and the index of discrimination, Problems of item	
analysis, Item response	
theory, Item characteristic curve.	
Unit –II: Reliability	12 hrs.
Meaning, methods of estimating Reliability, test retest method, parallel	
forms method, split-half method, Kuder-Richardson Formulas, Hoyt	
Reliability, coefficient Alpha, Reliability of a difference score.	
Factors	

influencing Reliability, Standard error of measurement, What to do	
with low reliability? How to improve reliability of test scores?	
Reliability of Speed test, and Power Test, reliability of criterion	
referenced tests.	
Unit III: Validity	12 hrs
Defining validity, aspects of validity, face validity, content -related	
evidence for validity, criterion- related validity, construct- validity,	
convergent and discriminant validation, Statistical methods for	
calculating validity; Factors affecting validity; Relationship between	
Reliability and	
Validity	
Unit-IV: Standardization and Interpretation of scores	12 hrs.
Meaning of Norm referencing and criterion referencing; Steps in	
developing norms, types of norms: developmental norms - age	
norms, grade norms, ordinal scales; within group norms - percentile	
ranks, standard score, deviation IQ, z-scores; caution for	
interpreting norms;	
computer use in the interpretation of test scores.	

Sl.	Skill Components incorporated	Mode of Implementation
No.		
1	Test Construction	Development of
		Psychological test
2	Practice of item writing	Writing items to assess any
		psychological trait
3	Expert Validation	Developing the tests and
		getting it validated by
		the subject experts.
4	Analysis of validity and reliability	Analysing the validity
		and reliability methods
		and
		values of standardised tests.

5	Test Construction and standardisation	Constructing a
		psychological test to
		assess a psychological trait
		and standardising the
		same.

- Anne Anastasi, Susan Urbina (1997), Psychological testing (7thed), New Jersey, Prentice hall.
- 2. Frank S. Freeman (1962), theory and practice of psychological testing New Delhi, Oxford & IBH publishing Ltd.
- 3. Fred. N. Kerlinger (1986), foundation of behavioural research (3rded) Bangalore prism Indian Edition.
- 4. G.C. Helmstadter (1964), Principles of Psychological Measurement, New York, Appleton-century-crofts publishing company.
- 5. J.P. Guilford (1936), Psychometric methods (2nded) Bombay, Tata McGraw Hill publishing Ltd.
- 6. K.R. Murphy, Charles .O. Davidshofer (1991), Psychological testing: Principles and applications (4thed), Prentice hall International Inc.
- 7. Narender. K. Chandha(1996), theory and practice of Psychometry, New Delhi, New Age International Ltd, Publishers.
- 8. Robert. M. Kaplan, dennis .P. Saccuzzo (2001), Psychological Testing: Principles, Applications, and issues (5thed), Australia, Wadsworth publication.
- 9. Singh A.K (1997), Test measurements and research methods in behavioural sciences sciences Patna: BharathiBhavan publishers and Distributors.

PYHT 553: COUNSELLING SKILLS

No. of Credits: 4 No. of Hrs: 48

Objectives

- 1. Become acquainted with the roles, functions and qualities of an effective counsellor.
- 2. Become familiar with the various approaches, procedures and techniques of counselling.
- 3. Understand the various stages involved in the process of counselling.
- 4. Understand the meaning, need, and advantage of group counselling.

Course Outcomes:

- CO1: Understand the theoretical base for counselling.
- CO2: Comprehend the various stages involved in the process of counselling.
- CO3: Manages various barriers of counselling.
- CO4: Be aquainted with the roles, functions and qualities of an effective counsellor.

UNIT I: Introduction to Counselling Psychology	12 hrs.
Nature, Definition and Scope of Counselling Psychology. Historical	
development and Current Status of Counselling psychology in India	
Counselling psychology and its relation to Guidance, Psychotherapy and	
Clinical Psychology. Goals of Counselling. Personal characteristics of an	
effective counsellor. Selection and training of counsellors. Ethical and	
professional issues in counselling. Physical setting of the counselling room.	
UNIT II: Models and Process of Counselling	12 hrs.
Counselling Case History Collection	
Models of psychological counselling – Egan's Skilled Helper Model and	
Ivey's Model of psychological counseling.	
Steps in the Process of Counselling, Dimensions of	
Counselling Relationship. Planning and Duration of Psychological	
Counselling.	
Alternative Modes of counselling- Time limited counselling, Telephone	
counselling, Online counseling	
UNIT III: Basic and advanced skills of counselling and Client	12 hrs.

PC Department of

Appraisal	
Basic skills: Rapport establishment, Attending and observing, Opening,	

Structuring, Listening, Questioning, Reflection, Paraphrasing,	
Acceptance, Leading, Reassurance and Suggestion, Negotiating home	
work with the client, Terminations.	
Advanced Skills: Confrontation, Influencing skills. Charkoff's Nine Steps	
of Empathy	
Barriers in counselling relationship- Transference, Counter Transference	
and Resistance	
Client Appraisal methods- Psychological tests, Non psychological	
methods: Autobiography, Anecdotes, Cumulative Records, Case Study,	
Rating scales, Sociometric Techniques, Pupil Data Questionnaire,	
Diaries, Interview and	
01	
Observation.	
UNIT IV: Areas of Counselling	12 hrs.
	12 hrs.
UNIT IV: Areas of Counselling	12 hrs.
UNIT IV: Areas of Counselling Vocational Counseling- Factors affecting career development and theories	12 hrs.
UNIT IV: Areas of Counselling Vocational Counseling- Factors affecting career development and theories of career development.	12 hrs.
UNIT IV: Areas of Counselling Vocational Counseling- Factors affecting career development and theories of career development. Premarital and marital counseling, Nature of couple relationship, areas	12 hrs.
UNIT IV: Areas of Counselling Vocational Counseling- Factors affecting career development and theories of career development. Premarital and marital counseling, Nature of couple relationship, areas of symptom formation in couple relationship, types of couple	12 hrs.
UNIT IV: Areas of Counselling Vocational Counseling- Factors affecting career development and theories of career development. Premarital and marital counseling, Nature of couple relationship, areas of symptom formation in couple relationship, types of couple counseling.	12 hrs.
UNIT IV: Areas of Counselling Vocational Counseling- Factors affecting career development and theories of career development. Premarital and marital counseling, Nature of couple relationship, areas of symptom formation in couple relationship, types of couple counseling. Geriatric counseling, Grief counseling.	12 hrs.
UNIT IV: Areas of Counselling Vocational Counseling- Factors affecting career development and theories of career development. Premarital and marital counseling, Nature of couple relationship, areas of symptom formation in couple relationship, types of couple counseling. Geriatric counseling, Grief counseling. Counseling the mental health	12 hrs.

Skill Components

4	Peer practice of Counselling	Taking cases of their own
		friends
5	Counselling case analysis	Counselling Case presentation

- 1. Barkhi and Mukhopadhyay(1989) Guidance and Counselling New Delhi: SterlingPublishers.
- 2. Brammer and Shostrom(1982): Therapeutic Psychology Prentice Hall.
- 3. Brammer, L.M., and Shostrom, E.L.(1982). Therapeutic Psychology- Fundamentals of Counsellingand Psychotherapy: NewJersy: Prentice -hall.
- 4. ColinFeltham and Horton (2000) hand book of Counselling and Psychotherapy:
- 5. Corey, G.(2001). Theory and practice of Counselling and Psychotherapy. New Delhi: Sage.
- 6. EugeneKemmedy and sara .C Charles (1990) On becoming a Counsellor- 13.Bang
- 7. Feltham, C & Horton, I (2000). Hand book of Counselling and Psychotherapy: New Delhi: Sage Publication.
- 8. Gelso and Fretz(1995): Counselling Psychology: Bangalore:- A prism Indian edition.
- 9. Gerald Cory (2000): Theroy and Practice of group counseling 5th edition AustraliaBrroks Cole.
- 10. Ivey, A.E & Ivey ,M.B (2007) .Intentional interviewing and Counselling (6 Ed) USA : Thomson Brooks / Cole
- 11. Jeffrey.A.Kottler, Robert W. Brown (2000) Introduction to therapeutic Counsellingvoecies from the field; Australia ,Canada, Denmark, Japan , Maxico, New Zealand , U.K,U.S Brooks/cole.
- 12. Jones R. N. (2001) Theory and practice of counselling and therapy, New Delhi, sagepublication.

- 13. Kottler and Brown (200) Introduction to Theraputiccounseling 4th edition: Brooks/Cole London, Thousand oaks, New Delhi: Sage Publications.
- 14. Michael Carroll and Michael Walton (1997) Hand book of Counselling in Organization: London, Thousand oaks, New Delhi- Sage Publications.
- 15. Narayan R.S.,(2004). Counselling and Guidance. New Delhi: Tata McGraw Hill.
- 16. Palmer, Stephen and Woolfe, R,(2000). Integrative and EclecticCounselling and Psychotherapy. New Delhi: Sage.
- 17. Paterson, L.E. &Welfel, E.R.(2000). The Counselling process: Wadsworth Brooks/Cole. Thomson Learning.
- 18. Richard .S.Sharf (2000) Theories of Psychotherapy and Counselling concepts andcases, Australia, Canada, Denmark, Japan, Brooks/ Cole.
- 19. Sharf. &Sharf(2000). Theories of Psychotherapy and counseling : Australia: Brooks/Cole.
- 20. Woolfe, R. & Dryden, W.(1996). Hand book of Counselling Psychology. New Delhi: TMH.

PYST 551: QUALITATIVE RESEARCH METHODS

No. of Credits: 3 No. of Hrs: 40

Objectives:

- 1. To orient the students about qualitative methods of data collection which helps in getting rich, textured data
- 2. To get familiarity with the interpretation of qualitative research data

Course Outcomes:

- CO1: Develop and understand qualitative research and also get to know how it is different from quantitative research.
- CO2: Be aware of various methods of data collection regarding qualitative research methods.
- CO3: Show the skills in the analysis of qualitative data.
- CO4: Demonstrate mixed methods of qualitative research.

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Analysis	
Unit IV: Mixed Method Data Analysis and Qualitative data analysis	10 hrs.
using Software	
Mixed Method Data Analysis: Sequential explanatory research;	
Sequential exploratory research and triangulation,	
Use of Qualitative data analysis Software : ATLAS, R and CAQDAS	
(Computer Assisted Qualitative Data Analysis Software)	

Skill Component

70	<u>-</u>	

		the limitation of using
		only qualitative or
		quantitative research
		techniques.
4	Usage of mixed methods research approaches	Undertaking a group research study by incorporating mixed method approach

- 1. Berg.B. L. Qualitative research methods for the social sciences. Allyn Bacon
- 2. Bryman, Alan (1988) Quantity and Quality in Social Research, London, Unwin Hyman Ltd.
- 3. Cresswell J. W. Qualitative inquiry and research design. Sage
- 4. Denzin, Norman K & Lincoln, Ivonna S Ed. (2000) Handbook of Qualitataive Research, 2nd Ed, California, Sage Publications
- 5. Fischer C. T. (eds) (2006) Qualitiative research methods for psychologists. Elsevier
- 6. Kapur. R. L. (eds) Qualitative methods in mental health research. NIAS, Bangalore
- 7. Lyons, Evanthia& Coyle, Adrian Ed.(2007) Analysing Qualitative Data in Psychology, Los Angels, Sage Publishing Co.
- 8. Mason, Jennifer(2002) Qualitative Researching, 2nd ed., London, Sage Publications
- 9. Miles. M. B. & Huberman. A. M Qualitative data analysis Sage

PYST 552: COUNSELLING SKILLS & FIELD WORK PRACTICAL

No. of Credits: 3

- Demonstration and Practice of Counselling skills: Opening, Rapport establishment, Structuring, Listening, Questioning, Reflecting, Paraphrasing, Acceptance, Leading, Reassurance and Suggestion, Empathy building, Termination of the session.
- 2. **Influencing Skills:** Confrontation, focusing; reflection of meaning, interpretation/reframe; logical consequences; self-disclosure; feedback; information and directives.
- 3. Counseling case record format
- 4. **Recording the Counselling proceedings**: Peer practice, Writing Verbatim and Individual appraisal.
- 5. Negotiating home work with the client
- 6. **Case discussion** Using Egan's or Ivey's Counselling Model Perspective/ Indian counseling models
- 7. Alternate modes of counseling- Telephone counseling, and Online counseling
- 8. Field Work
- Practice of counselling in CGC/ Hostels: Case history Collection, Assessment,
 Supervised Counselling Practice and Case Report Writing.
- Need based Module development, presentation and discussion on relevant topics at schools and colleges (Addiction, Life skills, Adolescent issues, Career choices, Higher studies, Personality development topics etc)

PYST 553: GROUP COUNSELING PRACTICAL

No. of Credits: 3

- 1. **Planning and starting groups** Pre group planning, planning the overall group program and phases of the session, planning for the beginning stage, the first session, the second session and subsequent sessions screening, contracting and setting goals
- 2. Exercises Selection, introducing, conducting and processing exercises
- **3. Dealing with problem situations in groups** member styles, silence, sexual feelings, crying, hostility, asking members to leave.
- 4. **Attending and observation skills behavior** visual, vocal, verbal, body language, movement harmonics.
- 5. **Focusing, pacing, leading and linking skills** –Focus on: group, subgroup, individual, individual main theme, group leader, environment / context, here and now, then and there.
- 6. **Leadership skill of basic listening sequence** questioning, encouragement, restatement, paraphrasing, reflection of feeling, summarization, the checkout.
- 7. **Skills of structuring dimensions and stages of groups** initiating the group, gathering data, the positive asset search, working (examining goals, sharing, confronting, re storying), ending (generalizing and acting on new stories)
- 8. **Skills and strategies for interpersonal influence-** Listening, reframing, interpreting, using self disclosure, giving feedback, structuring strategies, exploring logical consequences, eliciting and reflecting meaning, managing conflict via confrontation.
- 9. **Closing a session or a group** skills in closing a session, closing a group and follow up procedures
- 10. Psychodrama, Person centered and TA Approaches to Group Therapy

- 1. Ivey, A.E., Pedersen, P, B., & Ivey, M.B. (2001) Ed. Intentional group counseling A microskills approach, Belmont, Books /Cole.
- 2. Jacobs, E. E., Masson, R.L & Harvill, R.L (2006) Ed. Group counseling strategies and skills Belmont, Books /Cole.

PYST 554: POSITIVE PSYCHOLOGY

No. of Credits: 3 No. of Hrs: 40

Objectives:

- 1. To orient the students about human strengths, optimism, happiness, hope and resiliency.
- 2. To sensitize the students about human character strengths and virtues.
- 3. To familiriaze the students about practical ways of using one's character strengths in promoting and maintaining well-being and happiness.

Course Outcomes:

- CO1: Be oriented about human strengths, optimism, happiness, hope and resiliency.
- CO2: Get sensitized about human character strengths and virtues.
- CO3: Learn practical ways of using one's character strengths in promoting and maintaining well-being and happiness.

Unit I: Introduction to Positive Psychology	10 hrs.
Definition and objectives of positive psychology, historical	
developments (Eastern and Western perspectives on positive	
psychology).	
Positive relationships, positive schooling, positive workplace, positive	
communities, positive youth development, altruism & empathy &	
Social	
Intelligence	
Unit 2: Subjective well-being / Happiness.	10 hrs.
Subjective wellbeing- The Measure of subjective Well-being,	
Predictors of SWB, Theories of Subjective well-being; Psychological	
Wellbeing – components of psychological wellbeing.	
Meaning and measures of happiness, types of happiness, effects of	
happiness, happiness across life span, gender and happiness,	
factors contributing to happiness.	

PC Department of

Unit 3: Flow, mindfulness and spirituality	10 hrs.
Flow – creating and measuring flow. Mindfulness – definition, attributes of	

mindfulness, mindfulness meditation & Spirituality; Resilience	
Unit 4: Wisdom	10 hrs.
Theories of wisdom, development of wisdom, characteristics of wise	
people, virtues and strengths of character. Gratitude, zest, love, kindness	

Skill Component

- 1. Baumgardner, S.R. & Crothers, M.K.(2009). *Positive Psychology*. Delhi: Pearson.
- 2. Carr, A.(2002). Positive Psychology, London: Routledge
- 3. David Lykken, D..(1999). Happiness. New York: Golden Books,
- 4. Goleman, D. (1998). Working With Emotional Intelligence. New York: Bantam
- 5. Kate Hefferon, and IlonaBoniwell. (2011). Positive Psychology Theory, Research and Applications. MscGraw-Hill Publications. Berkshire UK
- 6. Knoop, H.H.(2004). Positive Psychology. Denmark: Aarhus university.
- 7. Kumar, S. & Yadav, S.B. (2011). Positive Psychology. New Delhi: Global Vision
- 8. Mihaly, C.(1991). Flow. New York: Harper and Row
- 9. Myers, D.G. (1990). The Pursuit of Happiness. New York: Avon Books.
- 10. Seligman, M.(1991). Learned Optimism. New York: Pocket Books.
- 11. Snyder, C.R., Lopez Shane, L.J., & Pedrotti, J.T. (2014). *Positive Psychology: The Scientific and Practical Exploration of Human Strengths*. New Delhi: Sage
- 12. William C. Compton (2005) An Introduction to Positive Psychology. Thomson Wadsworth Belmont USA

PYOE 551: PSYCHOLOGY IN EVERYDAY LIFE

No. of Credits: 3

Objectives:

- To orient non-Psychology students about the need of Psychology in everyday life
- To help the students understand and manage themselves better

UNIT – I: Introduction to Psychology, Self Management	12 hrs.
Introduction: Meaning, definition, origin & Branches of Psychology.	
Self-management: Meaning, and techniques.	
UNIT –II: Stress Management	12 hrs.
Stress - Meaning, Types of stress, Sources of stress, Stress Management.	
UNIT -III: Anger Management	12 hrs.
Anger management: meaning, Need of anger management	
Techniques of anger management	

Skill Component

Reference:

- 1. Nataraj, P., (1994). Psychology for the beginners, Mysore: Srinivas printers
- 2. Santrock, J.W.(2003) Psychology, 7 th Ed., New York, McGraw Hill
- 3. Jessalyn Woodruff, Anger Management best practice handbook, file:///C:/Users/sdm/Downloads/Anger

%20Management%20Best%20Practice%20Handbook %20Controlling%20Anger%20Before%20it%20Controls

%20You,%20Anger%20Management%20Proven%20Techniques%20and%20Excercises%20(%20PDFDrive%20).pdf

- 4. Butcher et. al (16th ed), Abnormal Psychology. New York: Pearson
- 5. Self Management by NCRET https://ncert.nic.in/vocational/pdf/kees102.pdf

PYOE 552: SCIENCE OF HAPPINESS

No. of Credits: 3 No. of Hrs:36

Objectives

- Critically analyse basic and applied research on affective, cognitive, social, biological, and behavioural aspects and correlates of happiness.
- Consider and compare proposed pathways and barriers to happiness from empirical, theoretical, and philosophical perspectives.
- Engage in a proactive and thoughtful process of self-examination with regard to personal ideals, goals, and mechanisms of happiness.

Unit I: Introduction, and Types of happiness	12 hrs
What is happiness: Meaning according to the dictionary, scientists,	
Philosophers, modern leaders & Scriptural point of view	
Types of happiness	
The biology of happiness: Male female, tongue, digestive system, subtle	
consciousness - thinking feeling willing	
The chemistry of happiness: Dopamine, oxytocin finally it's all a chemical	
game, C & delta fibers (pain Fibers)	
The physics of happiness: Laws of karma /reap what u sow/the permanent bank	
account	
The Meta physics of happiness (happiness beyond the body - scriptural	
viewpoint, the Buddha in you, definition of happiness in Buddhism, chewing the	
chewed, East / West thought process, grades of happiness – karma, jnana,	
bhakthi definition of happiness in different mighty civilizations)	
Unit II: Need of happiness	12 hrs
Natural phenomena: Anandamayo bhyasath, sat-cit-ananda it's intrinsic & we	
are entitled to it, Lust vs love.	
Artificially imposed happiness: The American Model (Lesson from America),	
Substance abuse, fish-bait, moth-fire, meet your meat, real beauty, karma ghost.	
Rules of the game: 4 levels – sensual, mental, intellectual, spiritual, traveler's	
story, why bad happens to good and good happens to bad.	
Lessons from history: In pursuit of happiness – Dominance & supremacy at its	
peak, The epitome of renounciation, Setting up an example for modern kings,	
controlling the mind, Respecting women is a sign of advanced civilization,	
everything went wrong in his life, Meditation Getting down to Zero – Meditation	
- the Enlightened one, to integrate resolutions & Art of Mind Control & Self	
Management in the inspirational narratives	
Unit III: Ingredients of happiness	12 hrs
Contemporary tools to seek happiness: Circle of influence vs circle of	
concern, attitude. Being a player, Inner voice, Coach-ability, rackets, shreya vs	
preya, Deserve then desire, two sides of the coin, superstitions, power of context,	
power of conditioning, the story, 'OK' Corral, integrity, Happy New Year.	
Case study: Drona-Ashwathama, Drthrastra-Duryodana, Pandu-	

Yudhistra, Dasaratha-Rama, Socrates.

- Creating a Positive Mindset: Express gratitude —Gratitude and "weness", three social functions of gratitude Moral barometer, moral motive, moral reinforce.
- Life about zero: absence of negative without the presence of positives is life about zero, Interconnection of the "Good" and the "Bad", three types of life A pleasant life, a engaged life, a meaningful life
- Art of forgiveness and Resilience: hero of failure, Bolster belief, Growth through trauma
- Cultivating Positivity: Flow experience, savoring, positive thinking.

References:

- 1. Baumgardner S R. & Crothers, M.K. (2009). Positive Psychology, Pearson Education: India
- 2. Csikszentmihalyi, M (2015), Flow and the Foundations of Positive Psychology. USA: Springer.
- 3. David Lykken, D..(1999). Happiness. New York: Golden Books,
- 4. Goleman, D. (1998). Working With Emotional Intelligence. New York: Bantam
- **5.** Knoop, H.H.(2004). *Positive Psychology*. Denmark: Aarhus university.
- 6. Kumar, S. & Yadav, S.B. (2011). Positive Psychology. New Delhi: Global Vision
- 7. Mihaly, C.(1991). Flow. New York: Harper and Row
- 8. Myers, D.G. (1990). The Pursuit of Happiness. New York: Avon Books.
- 9. Seligman, M.(1991). Learned Optimism. New York: Pocket Books.
- **10.** Snyder, C.R., Lopez Shane, L.J., & Pedrotti, J.T. (2014). *Positive Psychology: The Scientific and Practical Exploration of Human Strengths*. New Delhi: Sage

PYOE 553: PERSONALITY DEVELOPMENT

No of Credits 3 No of Hours 36

Objectives

- The course is designed to provide insights into a range of theoretical and hands on experience in personality development.
- The students will be introduced to:
- Determinants of personality
- Personality enrichment and assessment

Unit -I Introduction to personality development	12Hrs
Definition of personality, characteristics of personality, perception, the concept	
of success and failure: What is success? Factors responsible for success – What	
is failure - Causes of failure. SWOC analysis.	

Unit-II: Attitude, Communication skills Attitude - Concept - Significance - Factors affecting attitudes - Positive attitude - Advantages - Negative attitude- Disadvantages - Ways to develop positive attitude. Communication skills, self-confidence, motivation, introspection, self-analysis, self-assessment, self-appraisal and symbol of self.	12Hrs
Unit-III: Personality Enrichment, Assessment of Personality development Motivation and its Process. Hands on experience; personality analysis of famous individuals, assessment on characteristics of personality development, group discussion, individual assessment and assertiveness training. Emotional Quotient.	12Hrs

Skill component:

Sl.No	Skill Components	Mode implementation
1	Time management	Preparation of Module
2	Assertiveness training	Preparation of Module
3	Team building	Preparation of module in group
4	Stress management	Preparation of techniques

References

- 1. Elizabeth B Hurlock, (2016) Personality development: 41th reprint. New Delhi: Tata McGraw Hill.
- 2. Robert A baron, Donn Byrne, and Nyla R. Branscombe (2008) Social Psychology; 11^a Edt, Prentie Hall of India Pvt Limtd, New Delhi
- 3. Santrock, J.W.(2003) Psychology, 7th Ed., New York, McGraw Hill

THIRD SEMESTER SYLLABUS

HARD CORE PAPERS	SOFT CORE PAPERS	OPEN ELECTIVE
PYHT 601:	PYST 601:	PYOE 601: Life skills
Adult	Psychotherape	education
Psychopathalo	utic	PYOE 602: Neuro
gy	interventions	Linguistic programming
		PYOE 603:

		Psychological First Aid
PYHT 602 : Psychotherapy	PYST 602 : Assessment of	
	Children and Adolescents- Practical	
PYHT 603 : Child and	PYST 603:Assessment	
Adolescent	of Clinical	
developmental theories	Symptomatology	
and disorders	Practical	
	PYST 605: Additional	
	paper: Human	
	Resource Management	
	and Development	
	(HRM & D)	

PYHT 601: ADULT PSYCHOPATHOLOGY

No of Credits: 4 No.ofHrs:48

Objectives:

- 1. To acquaint students with the knowledge of manifestation of Psychopathology among adults.
- 2. To orient the students about the influence of psychological, biological and social factors in the etiology and treatment of mental disorders.

Course Outcomes:

- CO1: Demonstrate the ability in classification of mental disorders and know about organic mental disorders.
- CO2: Show an improved knowledge about schizophrenia, mood disorders and other psychotic disorders.
- CO3: Learn about neurotic stress related and somatoform disorders.
- CO4: Learn about disorders of personality, sleep and sex.

UNIT I: Classification of mental disorders & Organic Mental	12hrs.
Disorders Classification of Mental disorders- ICD-11 classification and	
DSM –V Classification, similarities and difference between ICD 11 and	
DSM V Classification of mental disorders	
Organic mental disorders- Delirium, dementia and amnestic disorders.	
UNIT II: Schizophrenia, schizotypal, delusional disorders and	12 hrs.
Mood disorders	
Schizophrenia, Schizotypal disorder, Persistent delusional disorders,	
Acute and transient psychotic disorders, Induced delusional disorder,	
Schizoaffective disorders	
Mood Disorders- Manic episode, bipolar affective disorder, Depressive	
disorders, Persistent mood disorders- Dysthymia and Cyclothymia	
UNIT III: Neurotic, stress related and somatoform disorders	12 hrs.
Phobic anxiety disorders, Other anxiety disorders, Obsessive compulsive	

disorder, Reaction to severe stress, and adjustment disorders, Dissociative	
[conversion] disorders, Somatoform disorders, Other neurotic disorders	
UNIT IV: Behavioral syndromes associated with physiological	12 hrs.
disturbances & physical factors, Personality Disorders and	
Psychoactive substance use disorders	
Personality disorders, habit and impulse control disorders, Gender	
identity disorders, Disorders of sexual preference	
Eating disorders, Non-organic Sleep disorders	
Mental and behavioral disorders due to psychoactive substance use.	

Skill Component

Sl.N	Skill Components incorporated	Mode of
0.		Implementation
1	Understanding the nature, causes, management and	Case analysis
	treatment of psychopathology among adults	
2	Knowledge about the manifestation of symptoms	Case history collection
	and diagnosis of psychopathology among adults	
3	Acquisition of required skills and competence in	Internship in a Psychiatric
	dealing with adults with psychopahtology	setup
4	Knowledge about the structure and functioning of	Field visit to mental health
	mental health care centres	care centres
5	Analysis of biological, psychological and	Movie review
	social aspects of psychopathology in movies	

- American Psychiatric Association(1994) Diagostic and Statisticaal Manual of Mental disordes 4th Ed.
- 2. Barlow H. David and Durnad V. Mark(1999) Abnormal Psychology; India, Brooks/Cole Publishing Company.
- 3. Carson C. Robert, Butcher N. James, Mineka, Susan(1998) Abnormal Psychology and Modern life; Newyork, Longman.

- 4. Carson R and Butcher JN(1992). Abnormal Psychology and Modern life, New York Harpercollin.
- David S.Holmes(1997) Abnormal Psychology, 3rdEdition,U.S. Addision and Weisely Publishers.
- 6. Davison and Neale(1998) Abnormal Psychology, Revised 7th Ed, John Wiley and Sons. Ilusen.M ,Kazdin E.A and Bellack S.A (1991). The Clinical Psychology handbook. 2nd Ed New York: Pregamon press.
- 7. Irwin G.SarasonandSarason Barbara, R (1993) Abnormal Psychology 6th Ed, New York: prentice Hall.
 - 8. Richard R. Bootzin, Joan Ross Acocelk and Lamen B. Alley (1993), Abnormal Psychology. 6th Ed New York: McGraw Hills.
- 9. Ronald, J Comer(1996) Fundamentals of abnormal Psychology New York: W.H Freeman and company.
- 10. Sue G.D and Sue.S (1997) Understanding abnormal behaviour 5th Ed. Boston Houghton Mifflin.
- 11. Thomas F. Oltmanns and Robert, E Emery (1995). Abnormal Psychology New Jersey. Prentice Hall.
 - Washington DE APA.
- 12. WHO (1992) The ICD 10 classification of mental and behavioural disorders, clinical descriptions and diagnostic guidelines ,Geneva ,WHO.
- 13. WHO (1993) The ICD 10 classification of mental and behavioural disorder. Diagnostic criteria for research Geneva WHO.

PYHT 602: PSYCHOTHERAPY

No of Credits: 4

No.ofHrs:48

Objectives:

- 1. To enable the students to get an understanding of the different techniques of psychological intervention.
- 2. To get familiarity with the nature, limitations, feasibility and merits of psychotherapeutic techniques

Course Outcomes:

CO1: Show the knowledge of classical psychotherapeutic techniques.		
CO2: Understand the changes and trends in psychotherapeutic techniques		
CO3: Be oriented about creative art therapies and modern psychotherapeutic techniques.		

Dialectic Behavioural Therapy (DBT) by Marshal Linehal			
Solution	n Focused Behaviour Therapy		
Skill Co	omponent		

- 1. Archer, J& Mc. Carthy, C.J (2007). Theories of Counselling and Psychotherapy, :
- 2. Aventive M & Shapero, D.A. (1995) Ed, Research for Psychotherapy practice. Chechester: Wiley.
- 3. Bellack A.S. &Hersen, M (1980). Introduction to Clinical Psychology; Oxford; Oxford University Press, New York: John Wiley & Son.
- 4. Bernstein, D.A & Nietzel, M.T. (1980) Introduction to Clinical Psychology. New York: McGraw Hill.
- 5. Bugin, A.E. &Garsied S.L. (1994), Ed, Handbook of Psychotherapy behavioural change, 4th Ed. New York: Wiley.
- 6. Corey, Gerald (1996) Theory and Practice of Counselling and Psychotherapy; 5th Edition; New York, Brooks/Cole Publishing Company
- 7. Jones, C.C. (1993). Family system therapy, Chichesles Wiley.
- 8. Joseph Vrinte (1966); The quest for inner man:Transpersonal Psychotherapy & integral Keynes, open Uni Press.
- 9. Lane, D & Milles, A. (1992) Ed. Child & Adolescent therapy. A hand book. Milton
- 10. Levme, E.S. & Padiha, A.M. (1980) Crossing cultures in therapy. Monterey, C.A;
- 11. Nercross J.C. (1980). Handbook of Psychotherapy integration (Ed) New York: Basis
- 12. S.S. Hesson. M.Kazdin A.E. (1983) International handbook of behavioural modification& therapy, New York: Plenum Press.
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- 14. Sharf Richard S and Sharf (2000) Theories of Psychotherapy and Counselling Concepts and Cases, 2nd Ed., Australia, Brooks Cole Publishing Co.
- 15. Steven Jay & John P, Gar Ke (1985) contemporary Psychotherapy models & methods, Ohio, charles E. menitt.
- 16. Wolberg L.R. (1989). The technique of Psychotherapy Vol. I & II London Warberg&
- 17. Wolman.B.B (1965) Ed Handbook of clinical Psychology New York; McGraw hill.

PYHT 603: CHILDHOOD AND ADOLESCENT DEVELOPEMNTAL THEORIES AND DISORDERS

No. of Credits: 4

No.ofHrs:48

Objectives:

- 1. To orient the students about the theories of child and adolescent development
- 2. To equip the students with the knowledge of psychological disorders that manifest during childhood and adolescence.

Course Outcomes:

CO1: Understand mental retardation and specific developmental disorders of scholastic skills.

CO2:Understandpervasive developmental disorders.

CO3: Be familiar with behavioural and emotional disorders.

CO4: Be aware of Tic disorders and feeding, elimination disorders.

UNIT 1: THEORIES OF CHILD AND ADOLESCENT DEVELOPMENT	10 Hrs
Piaget's theory of Cognitive	
constructivism Vygotsky's social	
constructivism Kohlberg's Moral	
Development Theory Erik Erikson	
theory	
Attachment Theory by John Bowlby	
Object relation theory by Ronald	
Fairbairn	
Temperament Theory	
Unit II: Intellectual disability, Communication Disorders	10 hrs.
&Specific developmental disorders of scholastic skills	
Intellectual Disability-Types; Etiology, Prevention and Management	
Communication Disorder- Language disorder, Childhood-Onset Fluency	
Disorder (Stuttering) and Social Communication Disorder	
Specific disorders of reading, writing, spelling, arithmetic skills and mixed	
disorder of scholastic skills-Etiology and Management.	

UNIT III: Pervasive Developmental Disorders, Behavioural and Emotional	10 hrs.
Disorder	

Behavioural Disorder: Hyperkinetic disorder, Conduct Disorder, ODD		
Emotional Disorders: Separation anxiety disorder of childhood, Phobic		
anxiety disorder of childhood, Social anxiety disorder of childhood, Sibling		
rivalry disorder and Elective mutism		
Pervasive Developmental Disorders (PDD): Types, Etiology and Management		
Unit IV: Tic disorders, other Behavioural and Emotional Disorder		
Tic Disorders – Types, Causes, and Management		
Nonorganic enuresis and encopresis, feeding disorder of infancy and		
childhood, Pica- Causes, Treatment.		

Skill Component

- 1. American Psychiatric Association(1994) Diagostic and Statisticaal Manual of Mental disordes 4th Ed. Washington DE APA.
- 2. Barlow H. David and Durnad V. Mark(1999) Abnormal Psychology; India, Brooks/Cole Publishing Company.
- 3. Bowar G. H & Hilgard E.R , (1966). Theories of Learning (3rded) ,New York ,Meredith Publishing Company

- 4. Carson C. Robert, Butcher N. James, Mineka, Susan (1998) Abnormal Psychology and Modern life; Newyork, , Longman.
- 5. Carson R and Butcher JN(1992). Abnormal Psychology and Modern life, New York Harpercollin.
- 6. Dandapani S (2010), Advanced Educational Psychology, New Delhi: Neelkamal Publications.
- 7. DavidS. Holmes(1997) Abnormal Psychology, 3rdEdition, U.S. Addision and Weisely Publishers.
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- 9. Elliott S.N., Kratochwill T.R., Cook, J.L. and Travers J.F. (2000). Educational Psychology: Effective Teaching, Effective Learning (3rd Ed.) New Delhi, McGraw Hill
- 10. ICD- 10. International Statistical Classification of Diseases & Related Health Problem.
- 11. ICD- 10. International Statistical Classification of Diseases & Related Health Problem. Tenthrevision. Volume 3.
- 12. Ilusen.M ,Kazdin E.A and Bellack S.A (1991). The Clinical Psychology handbook. 2nd Ed New York: Pregamon press.
- 13. IrwinG.SarasonandSarason Barbara, R (1993) Abnormal Psychology 6th Ed, New York: prentice Hall.
- 14. Mash J. Eric, Wolfe A. David (1999) Abnormal child Psychology; Belmont, Boston, London Brooks/Cole Wadsworth.
- 15. Ouay and Werry (1972) Psychopathological disorders of childhood; New York, John Wiley and Sons.
- 16. Richard R. Bootzin, Joan Ross Acocelk and Lamen B. Alley (1993), Abnormal Psychology. 6th Ed New York: McGraw Hills.
- 17. Ronald, J Comer (1996) Fundamentals of abnormal Psychology New York: W.H Freeman and company.
- 18. Sahakian S.W. (1976). Introduction to the psychology of learning, Chicago, Rand McNally College Publishing Company.
- 19. Stephen N. E., Thomas R K., Joan L. C & John F.T (2000) Educational Psychology (III ed).Mc. Grawhill International editions.
- 20. Sue G.D and Sue.S (1997) Understanding abnormal behaviour 5th Ed. Boston Houghton Mifflin.
- 21. Thomas F. Oltmanns and Robert, E Emery (1995). Abnormal Psychology New Jersey. Prentice Hall.
- 22. WHO (1993) The ICD 10 classification of mental and behavioural disorder. Diagnostic criteria for research Geneva WHO.
- 23. Woolfolk .A (2006) Educational Psychology (9th edition) Delhi, Pearson Education.

PYST 601: PSYCHOTHERAPEUTIC INTERVENTIONS

No. of Credits: 3 No. of Hrs: 40

Objectives:

• To orient the students about brief psychotherapies

Unit I – Supportive Psychotherapy, Family therapy	10hrs.
Supportive Psychotherapies: meaning, and importance.	
Supportive psychotherapeutic techniques: Guidance, Tension control and	
release, Environmental manipulation, Externalization of interests,	
Reassurance, Prestige suggestion, Pressure and coercion, Persuasion,	
Confession and ventilation	
Family systems therapy - Intergenerational family therapy (Murray Bowen);	
Structural family therapy (Salvador Minuchin); Humanistic Experiential	
Family Therapy (Virginia Satir)	
Unit II: Multimodal therapy, Eclectic therapy and Feminist therapy	10hrs.
Multimodal therapy of Lazarus,	
Eclectic therapy	
Feminist Therapy	
Unit III: Creative Art Therapies and Milieu therapy	10 hrs
Creative Art Therapies: Drama Therapy, Music Therapy, Dance movement	
therapy.	
Milieu therapy	
Unit IV: Third wave therapies and other therapies	10 hrs
Introduction to Third wave therapy: ACT (Acceptance and Commitment	
Therapy), Mindfulness Based Cognitive Therapy (MBCT), Metacognitive	
Therapy (MCT), Trauma Focused therapy	

Skill Component:

Sl.N	Skill Components incorporated	Mode of Implementation
0.		
1	Understanding the application of different psychotherapies	Video review
2	Understanding the usage of different psychotherapeutic techniques.	Review of videos of demonstration of different psychotherapies.

3	Proficiency in the usage of different	Workshops on different
	psychotherapies.	psychotherapies
4	Application of psychotherapeutic techniques	Supervised practice of Therapy skills in schools and hostels.
5	Analysing the method, merits, limitation and applicability of different psychotherapies	Case discussion

- 1. Archer, J& Mc. Carthy, C.J (2007). Theories of Counselling and Psychotherapy, :
- 2. Aventive M & Shapero, D.A. (1995) Ed, Research for Psychotherapy practice. Chechester: Wiley.
- 3. Bellack A.S. &Hersen, M (1980). Introduction to Clinical Psychology; Oxford; Oxford University Press, New York: John Wiley & Son.
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- 5. Bugin, A.E. &Garsied S.L. (1994), Ed, Handbook of Psychotherapy behavioural change, 4th Ed. New York: Wiley.
- 6. Corey, Gerald (1996) Theory and Practice of Counselling and Psychotherapy; 5th Edition; New York, Brooks/Cole Publishing Company. Heinemann.
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- 8. Joseph Vrinte (1966); The quest for inner man:Transpersonal Psychotherapy & integral Keynes, open Uni Press. m
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- 10. Levme, E.S. & Padiha, A.M. (1980) Crossing cultures in therapy. Monterey, C.A;
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- 12. S.S. Hesson. M.Kazdin A.E. (1983) International handbook of behavioural modification& therapy, New York: Plenum Press.
- 13. SacuzzoD.P and Kaplan.R.M(1984), Clinical Psychology, Boston: Ally and Bacon Inc. Sadhana, Pondichery: Mira Trust.
- 14. Sharf Richard S and Sharf (2000) Theories of Psychotherapy and Counselling Concepts and Cases, 2nd Ed., Australia, Brooks Cole Publishing Co.
- 15. Steven Jay & John P, Gar Ke (1985) contemporary Psychotherapy models & methods, Ohio, charles E. menitt.
- 16. Wolberg L.R. (1989). The technique of Psychotherapy Vol. I & II London Warberg&
- 17. Wolman.B.B (1965) Ed Handbook of clinical Psychology New York; McGraw hill.

PYST 602: ASSESSMENT OF CHILDREN AND ADOLESCENTS (To conduct any 9)

No. Of Credits: 3

- 1. To assess social maturity of children by using Vineland Social Maturity Scale (VSMS)
- 2. To assess mental age by administering Seguin Form Board Test
- 3. To assess Abstract reasoning by administering Raven's Coloured Progressive Matrices (CPM)
- 4. To assess Learning Disability by administering NIMHANS index of learning disability
- 5. To assess differential ability by administering David's Battery of Differential Abilities (DBDA)
- 6. To assess the Intelligence by administering Binet Kamath Test of Intelligence (BKTI)
- 7. To assess personality by administering Childrens' Apperception Test (CAT)
- 8. To assess intelligence of children by administering Draw a person test
- 9. To assess Critical thinking by administering Murthy's Critical Thinking Scale
- 10. To assess Creativity using Baqer's Mehdi's test of creativity
- 11. Assessment of Behavioral problems associated with ADHD using Conners Comprehensive Behavior Rating Scale
- 12. To assess adaptive behavior using Vineland Adaptive Behavior Scale
- 13. Assessment of the symptoms of Autism using Childhood Autism Rating Scale (CARS)
- 14. Assessment of symptoms of Depression among children using Children Depression Rating Scale

PYST 603: ASSESSMENT OF CLINICAL SYMPTOMATOLOGY PRACTICAL (To assess any Nine)

- 1. Case history collection and mental status examination
- 2. Assessment of level of depression using Beck's Depression Inventory (BDI)
- Assessment of level of anxiety using Hamilton's Anxiety Rating scale (HARS)
- Assessment of clinical condition by administering Multi Phasic Questionnaire (MPQ)
- Assessment of personality characteristics and emotional functioning by administering Rorschach Ink Blot test
- Assessment of interpersonal relationship by administering Thematic Apperception Test (TAT)
- 7. Assessment of personality by administering Sack's Sentence Completion Test
- Assessment of visuo-motor perceptual ability by administering Bender Gestalt Visuo Motor Ability Test (BGT)
- 9. Assessment of neuropsychological functioning using NIMHANS battery
- 10. Assessment of psychological symptoms by administering Brief Psychiatric Rating Scale (BPRS)
- 11. Assessment of positive and negative affect using Positive and Negative Affect Scale (PANAS)
- 12. Assessment of Obsessive Compulsive symptoms by using Yale Brown Obsessive Compulsive Scale (Y-BOCS)
- 13. Assessment of Personality Disorder by using International Personality Disorder examination Scale(IPD)
- 14. Assessment of Substance abuse using CAGE (Cut-Annoyed-Guilty-Eye opener) Scale /Alcohol Use Disorders Identification Test (AUDIT)

PYST 605: HUMAN RESOURCE MANAGEMENT AND DEVELOPMENT (HRM&D)

No. of Credits: 3 No. of hours: 40

Objectives:

- The course is designed to edify students systematic techniques of manpower development for strategic change
- To enable them comprehend thoroughly the vital aspects of human resource management

Course Outcomes:

CO1:Develop systematically the techniques of manpower for strategic change.

CO2:Thoroughly comprehend the vital aspects of human resource management.

CO3:Exhibit training techniques to improve any company's growth.

CO4:Develop various modules for people working in different sectors.

Unit I- Introduction to Human Resource Management	10 hrs.
HRM Definition and Scope, Historical Perspective and Evolution, HRM	
V/S Personnel Management, Structure and Functions of HRM, Line and	
Staff Relationships, HRM Model, Environment Linkages of HRM, Ethical	
issues in HRM, The Trends shaping Human Resource Management	
Applications of	
Psychological Interventions in HR	
Unit II -Acquiring, Motivation and Maintaining Human Resource:	10 hrs.
Strategic Human Resource Planning, Executive Resource Planning,	
Succession Planning, Career Planning and Career Paths, Job Analysis, Job	
Design, Socialization and Induction; Motivation of Human Resource-	
Basic Motivation Concepts,; Employee Compensation- Factors	
Influencing Compensation Policies and Plans, Criteria for Fixation of	
Wages and Salary,	
Benefits and Services; Safety and Health	
Unit III- Human Resource Development - Conceptual Frame Work	10 hrs.
HRD- Meaning, Definition, Objective and Process, Designing HRD	
Systems, HRD Goals and Functions, Dimensions of HRD, Approaches to	

HRD, HRD	

Climate, HRD Policy, Role of HRD Personnel ,HRD Experience in Indian		
Organization ,Future of HRD		
Unit IV- Human Resource Training	10 hrs.	
Human Resource Training - Concepts, Objectives, Needs, and Benefits.		
Training Need Identification; Competency Mapping, Selection of		
Training Method, Process of Training; Training Evaluation- Methods.		
Types and Methods of Training; On the Job Training (OJT) and Off the		
Job Training; Lecture, , Advanced Techniques in Training and		
Development - Role Play, In Basket Exercise, Simulation, Transactional		
Analysis, Neuro Linguistic Programming, Assessment Centers,		
Accelerated Learning, Action Learning, Facilitation, Mentoring,		
Drama Based Training, Vestibule Training, Management Games, Case		
Studies, Sensitivity Training, Programmed Instruction		

Skill Component

Sl. No.	Skill Components incorporated	Mode of Implementation
1	Development of modules on human resource development and management and presentation to different populations.	Development of modules
2	Carrying training programs on human resource development and management at schools, colleges etc.	Carrying training programs
3	Reviewing Ted talks on human resource development and management.	Reviewing Ted talks

- 1. Dessler,G (2007) Human Resource Mangement: New Delhi; Prentice Hall India.
- 2. Robbins,P and D, Canzo (2005) Human Resource Management; New Delhi Tata McGraw Hill Inc.
- 3. Jayagopal, R. (1992) Human Resource Development: Conceptual analysis and

Strategies; New Delhi, Sterling Publishers Pvt Ltd.

- 4. Keith, D. (1983) Human Behavior at Work; New Delhi, Tata McGraw Hill Inc.
- 5. Moorthy, M.V. (1992) *Human resource Management: Psycho Sociological Social Work Approach*; Bangalore, R & M Associates.
- 6. Pareek, U. and Rao, T.V. (1982) *Designing and managing Human resources*; New Delhi, Prentice Hall India Pvt. Ltd.
- 7. Mamoria, C.B. (1989) Personnel Management; Bombay, Himalaya Publishing House.
- 8. Agarwal, R.D. (1973) Dynamics of Personnel Management in India; New Delhi, Tata McGraw Hill Inc.
- 9. David, A. and Robbins, S. (2001) *Human resource management*, New Jersy, Printice Hall International.
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- 12. V.S.P Rao. (2005) *Human Resource Management.* 2nd *Edition*. Anurag Jain for Excel Books, New Delhi.
- 13. Berry and Lilly, M. (1998) *Psychology at Work: An Introduction to Organizational and Industrial Psychology*; New York, McGraw International.
- 14. Rao, Subba .P. (2005). Personnel and Human Resource Management, Himalaya Publishing House
- 15. Arora, Vikash. and Arora, Seema.(2015). Human Resource Management. 2nd Edition. New Delhi, Global Academic Publishers & Distributors

PYOE 601: LIFE SKILLS EDUCATION

No of Credits 3 No of Hours 36

Objectives

- To orient students in theoretical foundations in life skills education
- To prepare the students in training methodologies, enable students to apply life skills in various spheres, develop professionals in life skills education
- This programme provides strong theoretical background blended with practical experience. Innovative pedagogic methods, internships and learning by doing through extension programmes and field work are the unique features of this Programme.

Unit –I Introduction to Life skills	12Hrs
Definition and Importance of Life Skills, Livelihood Skills, Survival Skills and Life	
Skills, Life Skills Education, Life Skills Approach, Life Skills Based Education,	
Life Skills Training - Implementation Models	
Unit-II: Social Skills and Negotiation Skills. Pillars of Educationand Life	12Hrs
SkillSelf-Awareness, Empathy, Effective Communication, Interpersonal	
Relationship. The Four Pillars of Education - Learning to Know - Learning to Do -	
Learning to Live Together - Learning to Be, Learning Throughout Life	
Unit-III: Thinking skills and Coping skills	12Hrs
Thinking, Creative and Critical Thinking, Problem Solving, Decision Making.	
Coping skills; Coping with Emotions, Coping with Stress, Life Skills Work in	
Combination (Thinking Skills, Social Skills, and Coping Skills)	

Skill component

Sl.No	Skill Components	Mode implementation
1	Thinking skills, Social skills and Coping skills	Preparation of modules
2	Life skills	Assessment scale
3	Four Pillars of Education	Preparation charts
4	Importance of life skills	Preparation of chart/modules on life skills

Reference:

- Delors, Jacques (1997). Learning: The Treasure Within, UNESCO, Paris. 2. Nair .V. Rajasenan,
 (2010). Life Skills, Personality and Leadership, Rajiv Gandhi National Institute of Youth
 Development, Tamil Nadu.
- Nair. A. Radhakrishnan, (2010). Life Skills Training for Positive Behaviour, Rajiv Gandhi
 National Institute of Youth Development, Tamil Nadu.
- Dahama O.P., Bhatnagar O.P, (2005). Education and Communication for Development, (2nd Edn.), Oxford& IBH Publishing Co. Pvt. Ltd. New Delhi. 2. Debra McGregor, (2007). Developing Thinking; Developing Learning A guide to thinking skills in education, Open University Press,
- New York, USA 3. Duffy Grover Karen, Atwater Eastwood, (2008). (8th Edn.), Psychology for LivingAdjustment, Growth and Behaviour Today, Pearson Education Inc, New Delhi. 4.
 Hockenbury (2010). Discovering Psychology, Worth Publishers. New York

PYOE 602NEURO LINGUSTIC PROGRAMMING (NLP)

Total credits: 3 Total hours: 36 Hours Objectives

1. To understand the foundations and methods of NLP

2. To enhance communication skills by applying NLP

Unit 1: Introduction to NLP	12 Hours
Meaning, basic history of NLP	
Presuppositions of NLP	
Unit 2: Fundamental components of NLP	12 Hours
Fundamental components: rapport, sensory awareness, outcome thinking,	
behavioural flexibility	
META model of NLP	
Unit 3: Techniques and application of NLP	12 Hours
Techniques of NLP: anchoring, belief change, mirroring and rapport, reframing	
thoughts, creative visualization	
Application of NLP	

Skill Component

1	To specify information, challenge and expand the	Practicing meta model of NLP
	limits to a person's <i>model</i> of the world.	
2	Changing the way of thinking, viewing past events	Practice of techniques of NLP
	and approach towards life	
3	To understand the individual differences in the	Introspection and awareness about
	perception of messages	six modalities of NLP

References

- Hoobyar, T., Dote, T. & Sanders, S. (2013). NLP- The essential guide. Harper Collins: London. Retrieved from https://www.pdfdrive.com/nlp-the-essential-guide-to-neuro-linguistic-programming-e194402265.html
- O'Conner, J. (2001). NLP Workbook. Harper Collins: London. Retrieved from https://doc.lagout.org/science/0_Computer%20Science/3_Theory/Neural%20Networks/Neuro %20Linguistic%20Programming%20WorkBook.pdf

PYOE 603: PSYCHOLOGICAL FIRST AID (PFA)

Total Credits: 3 Total hours- 36 hours Objectives

- 1. To understand the usefulness and importance of psychological first aid
- 2. Gain skills needed to implement the intervention strategies to provide psychological first aid.

Unit I: Introduction to PFA	12 hours
Meaning, origin of the term,	
What is and what is not PFA,	
PFA- who , when and where	
Unit II: Preparing to provide PFA	12 hours
Good communication,	
Prepare	
PFA action principles- look, listen, link,	
Ending PFA and people who require special attention	
Caring for yourself while providing PFA	
Unit III: Practice of PFA	12 hours
Ethical responsibilities in practicing PFA	
Case scenarios- Natural disaster, violence and displacement, accidents	

Skill component

1	Understanding the importance of PFA	Movie Review
2	Hands on training in PFA	Mock Peer practice
3	Understanding the usage of PFA	Case studies

References

- 1. World Health Organization, War Trauma Foundation and World Vision International (2011). Psychological first aid: Guide for field workers. WHO: Geneva. Retrieved from https://apps.who.int/iris/bitstream/handle/10665/44615/9789241548205_eng.pdf?sequence=
- World Health Organization, War Trauma Foundation and World Vision International (2011).
 Psychological first aid: Facilitators Manual for orienting field workers. WHO: Geneva. Retrieved from https://apps.who.int/iris/bitstream/handle/10665/102380/9789241548618_eng.pdf?sequence=1

FOURTH SEMESTER SYLLABUS

HARD CORE PAPERS	SOFT CORE PAPERS	OPEN ELECTIVE	Project/ Dissertation
PYHT 651:	PYST 651: Behaviour		PYPD
Behaviour	Modification	Nil	651:Dissertation/
Modification	Practical& Case		Project
	Studies		
PYHT 652 : Internship	PYST 652: Case Studies & Field visit reports PYST 653: Social Psychology PYST 654:Paper: Marketing, and Consumer Behaviour		

PYHT 651: BEHAVIOUR MODIFICATION

No of Credits: 4 No. of Hrs: 48

Objectives:

- To impart knowledge and develop skills needed for applying behaviour modification techniques.
- To impart knowledge and develop behavior modification skills towards self-development.

Course Outcomes:

CO1:Demonstrate behaviour modification techniques based on classical conditioning.

CO2:Exhibit behaviour modification techniques based on operant conditioning.

CO3:Show assertiveness training, modelling and self-control techniques, cognitive therapies.

UNITI: Classical Conditioning Techniques and Bio feedback Techniques	12hrs.
Behavioural assessment and behavioural analysis.	
Classical conditioning, Jacobson's Progressive Muscular relaxation;	
Autogenic training; Systematic De-sensitization – in-vitro and in	
vivo;	
Flooding & Bio feedback techniques.	
UNIT II: Operant Conditioning Techniques	12hrs.
Operant conditioning Basic paradigm, Functional Behavioral	
Analysis (Prochaska-8 steps), Reinforcement,	
Shaping, Extinction; Contingency contract, Token economy, Chaining,	
Punishment, Prompting and its types, Cueing, Differential reinforcement	
UNIT III: Assertiveness Training; Modelling & Self-control	12hrs.
Techniques Assertiveness training: Components of assertive behaviour,	
Method of assertiveness training, steps in assertive training	
Modelling: Basic functions of Modelling, Processes inherent in	
Modelling, Modelling procedures.	
Self – Control techniques.	
UNIT IV: Behavior training methods	12hrs.
Parent Management Training by Kazdin	
Michenbaum's Self-instruction training and Stress Inoculation	
Training MET(Motivation Enhancement Therapy)	

Applied Be	havior Analysis (ABA) Model	
Teaching as	nd Education of Autistic and related	
_	ations Handicapped Children (TEACCH)	
Communic	ations francicapped emidren (12/12/21)	
Skill C	omponent	

References:

- 1. Kanfer, FM and Phillips, Js(1970) Learning foundations of behaviour therapy John Wiley and Sons.
- 2. Rimm, D.C and Masters J.S (1979) Behaviour therapy, Techniques and empirical findins, Academi Press.
- 3. Bellack, A.S Hersen H. and Kazolin, A.E(1982) International Handbook of Behaviour Modification and Therapy Plenum Press.
- 4. Osipov, SH and Walsh, H.B strategies in counselling for behavioural change Appleton century craft.
- 5. Swami Sivananda(1996) Meditation know- How Erode; N. Ananthanarayanan.
- 6. Miltenberger R.G (2001) Behaviour Modification, Principles and Procedures;,U.S; Wadsworth Thomson Learning.
- 7. Sivaminathan, V.D and Kaliappam, K.V(1997), Psychology for effective living behaviour modification, guidance, Counselling and Yoga, Chennai: Madras Psychology Society.
- 8. Swami Rama RudoloBallenture and Swami Ajaya(1993) Yoga and Psycho theraphy the evolution of consciousness; Honesdale, Pennsyloania; Himalayan International Institute of Yoga Science and Philosophy.
- 9. PhulgendaSinha(1976) Yogic Cure for common diseases; New Delhi, Orient Paperbacks.
- 10. Ananda(1998) The Complete Book of Yoga Harmony of Body and Mind; New Delhi; Orient Paperbacks.
- 11. Karen.R.L (1974) An Introduction to behaviour theory and its application; New York, Harper and Row, Publishers.
- Wolpe, Joseph (1973) The practice of Behaviour Therapy 2nd Ed New York,
 Pergamon Press Inc
- 13. Kiran Kumar S.K(2002) Psychology of Meditation, A contextual approach Mysore; University of Mysore.

PYHT 652: INTERNSHIP

No. of Credits: 4

- 1. Internship in a psychiatric or HR setting
- 2. Report submission
- Day wise report, learning and experience report
- List of cases observed
- List of assessments conducted
- Details of therapy, treatment, intervention provided.
- Maintenance of Log book regarding the attendance duly signed by the supervisor of the institution.
- Certificate from the institution
- *Mandatory 480 Hours of internship (60 Days * 8 Hours)
- * Evaluation Internship Report Book, Internship Presentation, Viva

PYST 651: BEHAVIOUR MODIFICATION PRACTICAL & CASE STUDIES (To conduct any nine)

No. of Credits: 3

- 1. Jacobson's Progressive Muscular Relaxation
- 2. Systematic de-sensitization
- 3. Meditation
- 4. Assertiveness training
- 5. Bio-feedback training
- 6. Stress management
- 7. Time management
- 8. Cognitive behaviour therapy/REBT
- 9. Exposure and Response Prevention
- 10. Case studies

PYST 652: CASE STUDIES AND FIELD VISITS

No. of Credits: 3

Case studies

- Four adult psychopathology cases
- Four child psychopathology cases
- Detailed Case history of all the eight cases
- Detailed Mental Status Examination of all the Eight cases
- Detailed assessment procedure, case conceptualization, treatment plan for all the eight cases.
- Submission of the cases in a book form.
- Case presentation

Field visit-

• Detailed report of field visit with photographs and learning outcome.

Evaluation is based on the case presentation, detailed case study report, field visit attendance and report

PYST 653: SOCIAL PSYCHOLOGY

No of credits: 4 No. of Hrs:40

Objective:

- To orient students regarding social behaviour and social thought
- To familiarize students with research in Social Psychology

Course Outcomes:

- CO1: Be familiar with the research areas and new trends in social psychology.
- CO2: Demonstrate the understanding of one's own social behaviour and improved understanding of others social behaviour.
- CO3: Understand the application of social psychology concepts in different areas.

Unit I: Introduction and Social Cognition	10 hrs.
Social Psychology: Meaning, Definition, New perspectives and	
Research methods in Social Psychology.	
Social Cognition: Heuristics; Schemas; Automatic and controlled Processing; Potential sources of error in social cognition; Affect and social cognition.	
Unit II: Social perception	10 hrs.
Social perception: Non verbal communication, Attribution, Impression	
formation and impression management. Attitudes and Attitude Change;	
Cognitive Dissonance; Violence and Aggression; Prosocial Behavior;	
Social	
Influence	
Unit III: Aspects of social identity and interpersonal attraction	10 hrs.
Social identity, the Self, Gender	
Interpersonal attraction: The beginning of attraction, becoming	
acquainted, moving toward friendship	
Unit IV: Groups and Application of Social Psychology	10 hrs.
Groups, how groups affect-individual performance, coordination in	
groups, perceived fairness in groups, decision making in groups	
Application of Social Psychology: Social psychology in legal system, health	

related behaviour, and the world of work

Skill Component

Sl.N	Skill Components incorporated	Mode of Implementation
0.		
1	Observation and depiction of social psychology	Documentary making
	concepts	
2	Incorporating skills of interpersonal	Conducting human
	communication, persuasion, prosocial	resource development
	behaviour, team work etc.	activities
3	Analysis of the concepts of social psychology	Video and Movie review
4	Hands on experience with the assessment of	Minor research project
	social behaviour	

References:

- 1. Baron, R. A., & Byrne, D. (2003). Social Psychology (10th Ed). New Delhi: Prentice-Hall of India pvt.Ltd.
- Mayers ,D.G. (1999). Social Psychology New York McGraw-Hill CollegeWard, C.D. (1970)Laboratory Manual in Experimental Social Psychology Holt, Rinehart And Winston INC
- 3. Giles, B (2002), Introducing Social Psychology, London, The Brown Reference Group Plc.
- 4. Forsyth, D. R (1997) Group Dynamics, India Edition, Delhi, Thomson WadsworthMyers,
- 5. D.G. Social Psychology (2005), Eighth Edition, Boston, McGraw Hill
- 6. Franzoi, S.L.(1996), Social Psychology, London, Brown & Benchmark
- 7. Baron R.A. &Branscombe N.R. (2015) Social Psychology (13th Ed.) Social Psychology, Delhi, Pearson

PYST 654: MARKETING AND CONSUMER BEHAVIOUR

No. of Credits: 3 No. of hours: 40

Objectives:

- To introduce students the basic concepts of marketing in order to enhance their marketing skills
- To provide knowledge to students on consumer behaviour in order to equip them with application skills of using psychological theories and principles in the areas of marketing
- To provide conceptual knowledge on basic concepts of advertising in order to develop students skills on analyzing advertisements psychologically and developing effective advertisements

	T
Unit I: Marketing, Definition, and Process	10 hrs.
Definition of Marketing, Marketing Process	
Needs, Marketing Management, Marketing Management Concepts,	
Marketing Strategy and Marketing Mix, Managing Marketing Effort,	
Marketing Environment-Micro & Macro Environment.	
Digital marketing- types and impact	
Unit II: Market Analysis	10 hrs.
Market Analysis: Marketing Information System (MIS), Developing	
Marketing Information,	
Marketing Research, Analyzing and Using Marketing Information,	
Market Research in Small Business and International Market	
Research,	
Ethical Issues in Market Research,	
Unit III: Designing Customer Driven Marketing Strategy	10 hrs.
Customer Driven Market Strategy; Market Segmentation,	
Market Targeting, Differentiation and Positioning, Product	
Services and	
Strategies, New Product Development and Product Life Cycle	
Strategies, Marketing Channels and Supply Chain Management,	
Retailing and Wholesaling, Personal Selling and Sales Promotion,	
Direct and Online Marketing, Creating	
Competitive Advantage, Global Market Place, Marketing Ethics and	

Social Responsibility

Unit IV- Consumer behavior	10 hrs.
Consumer Behaviour: Consumer Behaviour Model, Characteristic	
Effecting Consumer Behaviour, Cultural Factors, Social Factors,	
Personal Factors, Psychological Factors, Consumer Decision Process	
and Types of Buying Decision Behaviour, Business Markets and	
Business Buyer	
Behaviour	

Skill Component

Sl.	Skill Components incorporated	Mode of Implementation
No.		
1	Understanding the marketing	Preparation of modules by the students and
	process and consumer behaviour	visit to semi scale industry
2	Preparation and practice of	A teams will be made, each team will have to
	organization planning	prepare the chart/module on organization
		planning contents
3	Understanding the international	Preparation of market research chart
	market research and small	
	business	
4	Marketing Communication	A teams will be made, each team will have to
	Strategy	prepare the module on strategies which is
		useful for small business and large scale
		industry

Reference:

- 1. Kottler and Armstrong (2007) Principles of Marketing (12Ed): New Delhi; Prentice Hall of India.
- 2. Kottler. P (2007) Marketing Management: New Delhi; Prentice Hall of India.
- 3. Wells, et.al. (2007) Advertisement Principles and Practice (7thEd): New Delhi; Prentice Hall of India.
- 4. George-E-Belch and Michael-A-Belch, (2001), Advertising and Promotion: An integrated marketing communication & perspectives, 5th Edition, New Delhi. McGraw Hill.
- 5. John, et.al. (1999) The Advertising Business: New Delhi; Sage Publications.
- 6. Agarwal. P.K.(2001) Marketing Management An Indian Perspective: Meerut; Pragati Prakashan

Value Added Course

PERSPECTIVES OF INDIAN PSYCHOLOGY

No of Credits: 3

No of Hours: 40

Objectives:

- 1. The course would familiarize the students, the origin of Indian psychology.
- 2. To understand the significance of the Indian psychology

UNIT-I: Introduction; perspective Indian psychology and its dimensions 14 hrs

Indian psychology, historical development, scope and relevance of the Indian psychology, Indian epistemology (epistemology of dreams, epistemology of recognition, epistemology of illusion, and epistemology of supernormal perceptions)

UNIT-II: Self and consciousness: 12 hrs

Body and self, Degree of consciousness, ego identity and soul identity, the mode of consciousness (the upanisads, the samkhya, the yoga, the vedanata and the jaina).

UNIT-III: Religious emotions and Religious sentiments (Bhaktirasa) 14 hrs

Religious emotions; the Bhagavad Gita; distressed, inquisitive selfish and wise devotes. The Bhagavata (Tamasa, Rajasa, Sattvika and Nirguna Devotion),

Religious sentiments (Bhaktirasa); the common religious sentiment of devotion (Samanyabhaktirasa), the quiet religious sentiment (santabhaktirasa), the religious sentiment of loving servitude (Pritabhaktirasa, Dasyabhaktirasa), the religious sentiment of parental love (Vastsalabhaktirasa),

References

- Jadunath Sinha (1996). Indian Psychology "Epistemology of perception, Emotion and Will, Edt, I, II, and III, Jainendra Prakash, New Delhi
- Handbook of Indian Psychology by K.Ramakrishna Rao, Anand Paranipe & Ajit K Dalal
- Indigenous Psychology by Girishwar Misra & Ajit.K. Mohanty